

Investor Presentation

August 2026

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Non-GAAP Measures

Certain measures and ratios herein do not have any standardized meaning as prescribed by GAAP and, therefore, are considered non-GAAP measures. Non-GAAP measures include “Adjusted EBITDA”, calculated as earnings before interest, taxes, depreciation, amortization, equity investment depreciation, amortization and income taxes, share based compensation, gain/loss on disposal of property, plant and equipment, and non-recurring items; “Adjusted EBITDA as a % of revenue”, calculated as Adjusted EBITDA divided by revenue; “Adjusted net earnings”, calculated as net earnings, adjusted for the effects, after income tax, of non-recurring items, acquisition costs, amortization of intangible assets related to acquisitions, and share based compensation; Adjusted earnings per share (“Adjusted EPS”), calculated as net earnings per share, basic, adjusted for the effects, after income tax, of non-recurring items, acquisition costs, amortization of intangible assets related to acquisitions, and share based compensation; “Free Cash Flow” (“FCF”), calculated as net cash flows from (used in) operating activities, less estimated income tax payments related to the current fiscal period, sustaining capital expenditures, lease payments and finance costs, plus proceeds on the sale of property, plant and equipment and intangible assets, and adjustments for other non-recurring items; and “Return on Equity”, calculated as net earnings for the trailing twelve months divided by average total shareholders' equity over the same period. Sustaining capital expenditures included in the definition of FCF are replacement expenditures and/or leases necessary to maintain the existing business.

These measures and ratios provide investors with supplemental measures of Dexterra's operating performance and highlight trends in its core businesses that may not otherwise be apparent when relying solely on GAAP financial measures. Dexterra also believes that securities analysts, investors and other interested parties frequently use non-GAAP measures in the evaluation of issuers, including our competitors and peer group. Dexterra's management also uses non-GAAP measures in order to facilitate operating performance comparisons from period to period, to prepare annual operating budgets, and to determine components of management compensation.

These measures are regularly reviewed by the Chief Operating Decision Makers, being the Chief Executive Officer and the executive team, and provide investors with an alternative method for assessing the Corporation's operating results in a manner that is focused on the performance of the Corporation's ongoing operations and to provide a consistent basis for comparison between periods. These measures should not be construed as alternatives to net earnings and total comprehensive income or operating cash flows as determined in accordance with GAAP. The method of calculating these measures may differ from other entities and accordingly, may not be comparable to measures used by other entities. For a reconciliation of these non-GAAP measures to their nearest measure under GAAP please refer to the “Reconciliation of non-GAAP measures” in the MD&A.

North American provider of infrastructure services, enabling the efficient operation of infrastructure, facilities and remote worksites.

Capitalization & Ownership Structure

\$970M

Market Capitalization ⁽¹⁾

50%

Fairfax Financial Holdings

2025 Snapshot

\$1.0B

Revenue

\$0.65

Earnings per Share

\$123M

Adjusted EBITDA ⁽²⁾

15%

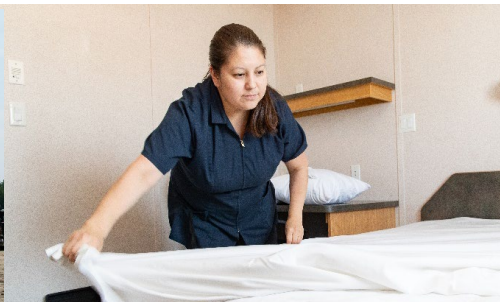
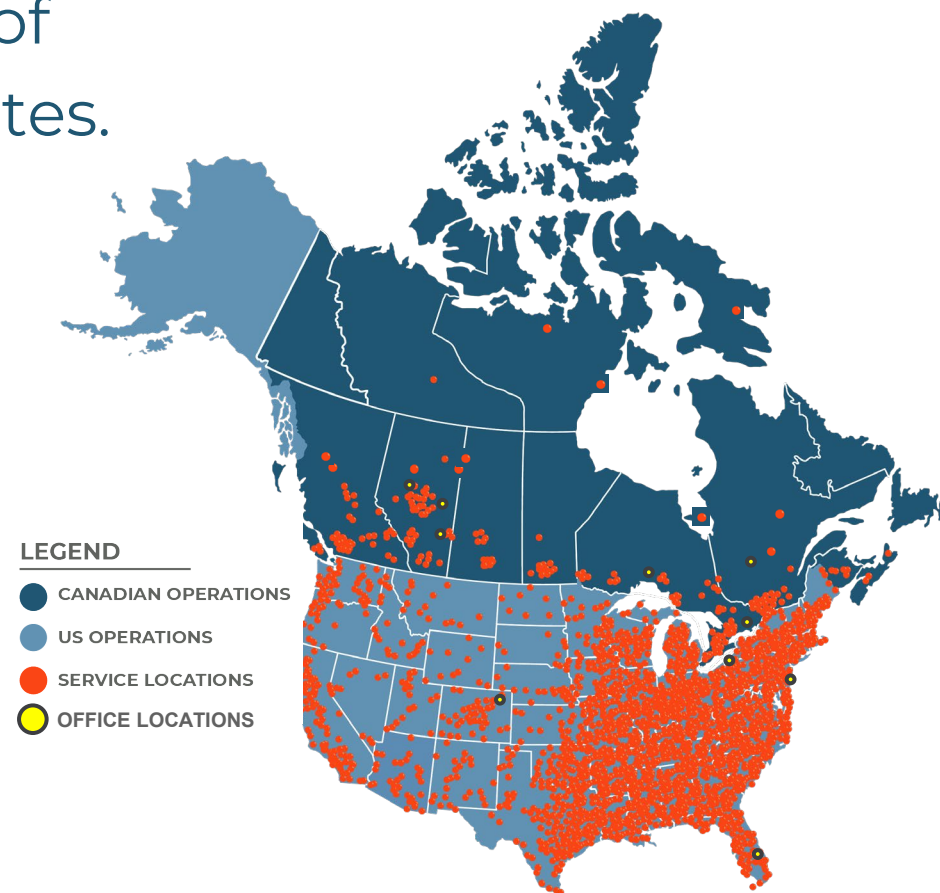
Return on Equity

\$60M

Free Cash Flow ⁽²⁾

1.6x

Leverage Ratio ^{(2) (3)}



- (1) As of July 31, 2026
- (2) Adjusted EBITDA and FCF are non-GAAP financial measures. Please refer to the Q1 2026 MD&A for reconciliation of non-GAAP measures.
- (3) Net Debt/Adjusted EBITDA

Investment Thesis

Established provider of Facilities Management

in a large and growing North American outsourced services market

Market leader in diversified **Remote & Hospitality Services and Workforce Accommodations** in Canada and the U.S.

Seasoned management team that operates with discipline and integrity.

Optimized operating model **positioned for scalability and profitable growth**

Disciplined capital allocation at the core of our strategy



Capital-light, profitable operating model



Strong cash flow generation and balance sheet



Disciplined growth strategy focused on organic growth and high-return opportunities



Attractive shareholder returns
344% total shareholder return
2020 to 2025

Our Business

Facilities Management

Soft Services: Janitorial, hospitality, food services

Hard Services: Facility maintenance and repair

Integrated Facility Management (IFM): Broad scope of services, asset life cycle management, building automation, energy management

Remote & Hospitality Services

Hospitality Service: Catering, janitorial, maintenance and camp operations

Workforce Accommodations: 22,000 beds under management, 12,000 Dexterra

Access Matting: 40,000 mats

Forestry: 35 million trees planted in 2025

Sectors

- Airports
- Commercial
- Defense
- Light Industrial
- Education
- Government
- Healthcare
- Rail & Transit

Support Services (“SS”) Segment

Sectors

- Energy
- Mining
- Infrastructure
- Government
- Disaster Support & Fire

Support Services and Asset Based Services (“ABS”) Segments



Long-Term Growth Drivers Across Facilities Management & Remote Services

		SS	ABS
Outsourcing Momentum	North American outsourced facilities management industry estimated to grow by 11% CAGR , driven by increasing outsourcing adoption and a focus on operational efficiency. ¹	✓	
Nation Building & Infrastructure	Over \$115.2 billion of federal infrastructure investment planned in Canada over the next 5 years, which is expected to enable over \$1 trillion in total investments (when accounting for private investment sources). ²	✓	✓
Defence Spending	Canada's goal is to invest 5% of annual GDP to defence by 2035 , up from 1.4% in 2024, including Arctic spending. ³	✓	✓
Data Center Expansion	AI adoption and hyperscale computing demand are driving unprecedented North American data center construction activity , creating long-duration infrastructure and facilities support opportunities.	✓	✓

1. Source: Dexterra Group estimates, Global Market Insights

2. Source: McCarthy Tetrault, November 12, 2025; Canada's "Investment Budget" Explained – Budget 2025 Infrastructure Perspective

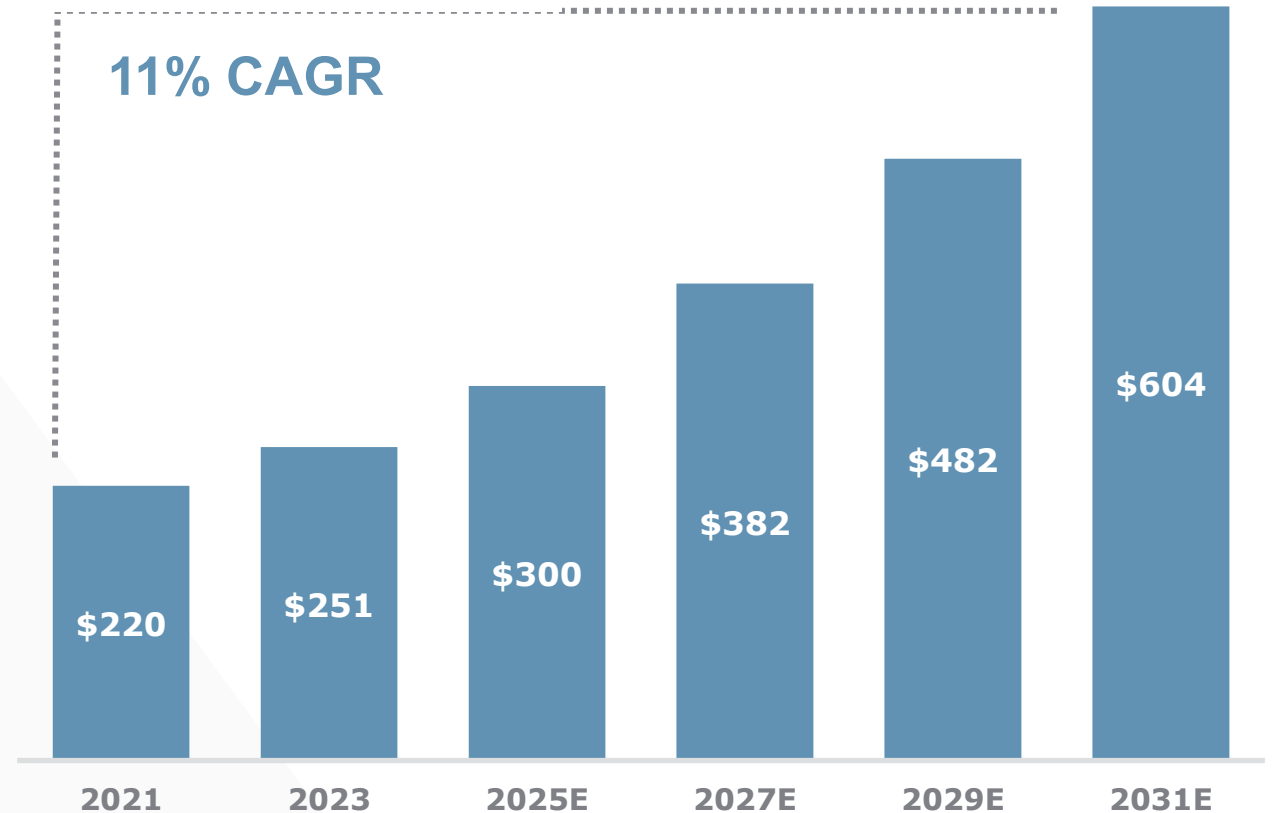
3. Source: Boston Consulting Group, October 22, 2025, Getting the Most from Canada's Defense Spending Surge

Large and Growing Facilities Management Market

- Growth in the \$300B FM/IFM is driven by overall market expansion, **increasing outsourcing adoption**, and focus on operational efficiency
- **Established Dexterra North American platform** with scalable capabilities

North American Outsourced Services

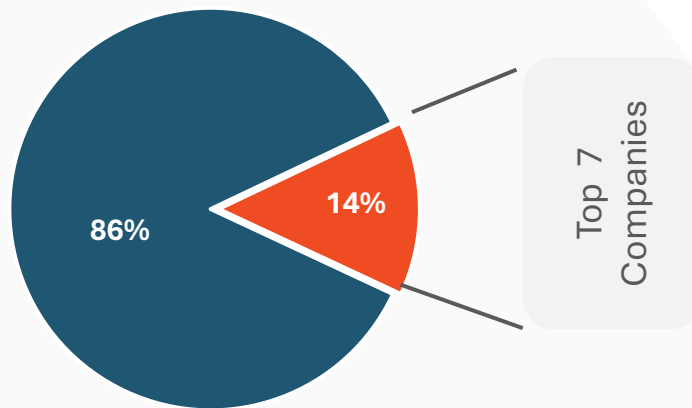
USD in billions



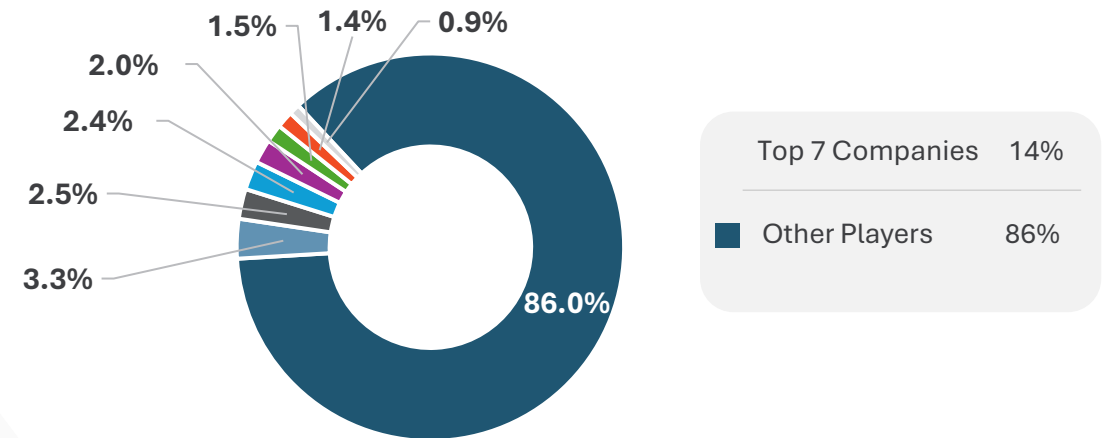
Source: Dexterra Group estimates, Global Market Insights

Highly Fragmented FM Market Positioned for Long-Term Consolidation

Market Concentration in North American FM Market
(By Revenue)



Top 7 Market Share
(By Revenue)



Highly fragmented with a diverse mix of global, regional and niche players across a wide range of services.

Technology and data-driven solutions are transforming FM, creating opportunities for scale and efficiency leaders.

Fragmentation, customer demand for integration and outsourcing trends are driving consolidation across the sector.

Nation-Building: Multi-Year Investments

Infrastructure, natural resource and defence investment supporting growth across both Facilities Management and Remote Services

Our Competitive Advantages

- **Coast-to-coast footprint**, including the Arctic
- **Proven execution** on large, remote and complex projects
- **Integrated facilities management service** capabilities across infrastructure, defence and remote environments
- **National footprint with mobile asset base** enabling scalable deployment
- **Established history and partnerships** with clients, governments, and Indigenous communities
- **Sequencing / timing leverage**, workforce accommodations during construction to FM/IFM operational support.



~30 targeted projects within our pipeline across market segments and service types

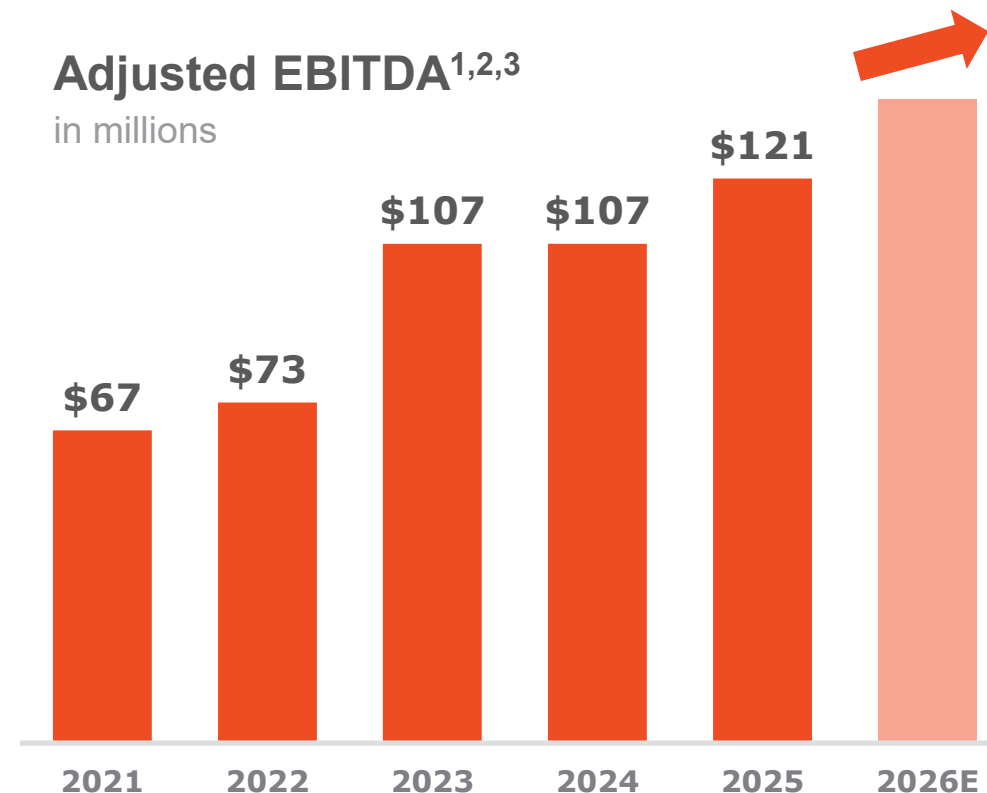
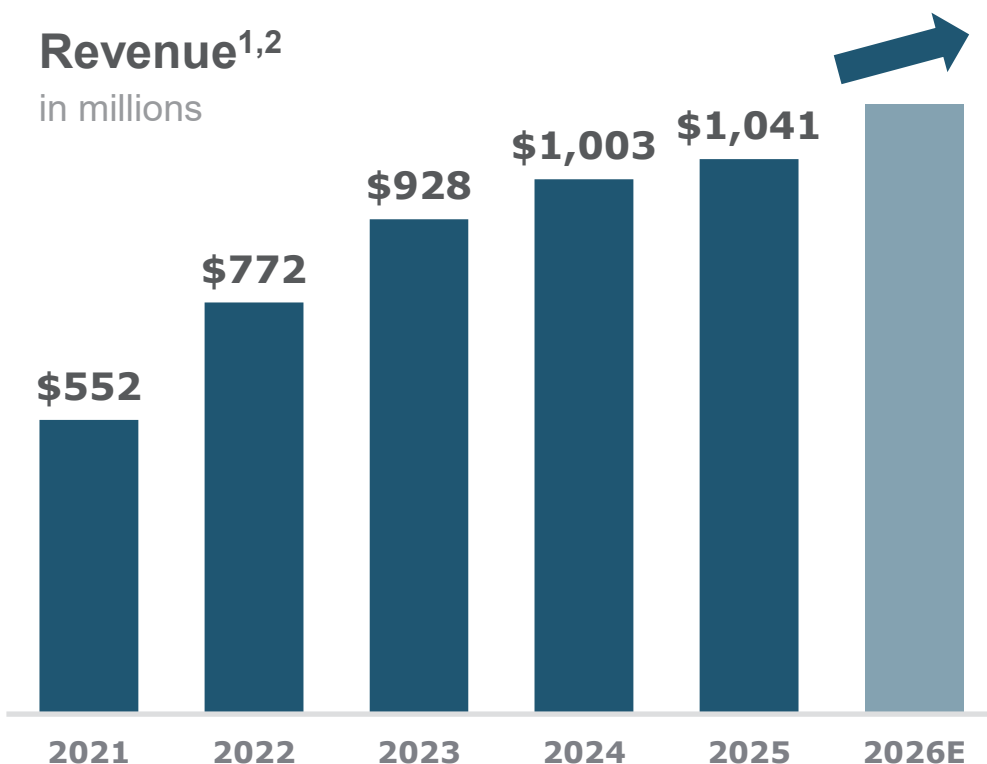
Data Centres: A New Growth Opportunity

- **Workforce Accommodations** support for semi-remote data centre projects
- **Hyperscaler mega-projects** (US) and **mid-size projects** (US and Canada)
- Established connections into the **North American project development ecosystems**
- **Leverage FM/IFM opportunity** connected to client projects.



Track Record of Growth And Execution

15%+ CAGR (2021- 2025)



1. Excludes the results of the Modular Solutions business divested 2024
2. Adjusted EBITDA is a non-GAAP financial measure.
3. 2023 results included unusually large wildfire support services

Our Strategic Journey

A clear path.
Disciplined execution.
Sustainable growth.

Dexterra 1.0 - Complete

(2020 to 2024)

Formation and Platform Development

- Formed Dexterra Group through the Horizon North acquisition (2020)
- Built a diversified Canadian platform across FM/IFM and workforce accommodations
- Divested Modular business to sharpen strategic focus

Dexterra 2.0 – In Progress

(2024 - Medium-term)

Pivot to North America

- Build-upon consistent, predictable performance and shareholder returns
- Expand and optimize the North American operations to drive FM/IFM growth and high margin remote opportunities
- Accelerate US expansion through organic growth and key US acquisitions

Dexterra 3.0 – The Future

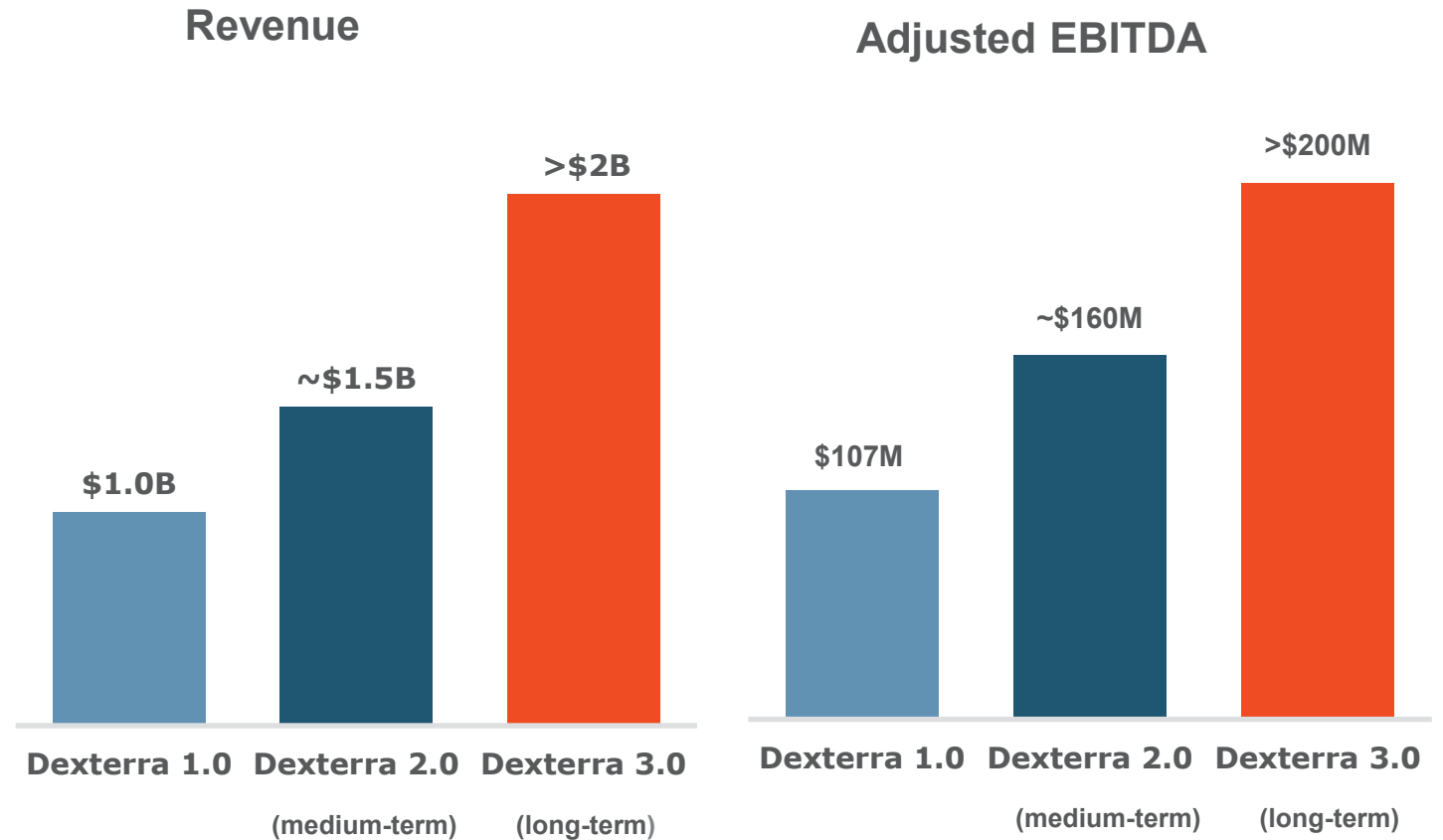
(Long-term)

A Support Services Champion at Scale

- Build a North American platform at greater scale via organic and accretive acquisitions
- Differentiated leader in client service and innovation
- Deliver strong shareholder returns

Our Growth Ambition

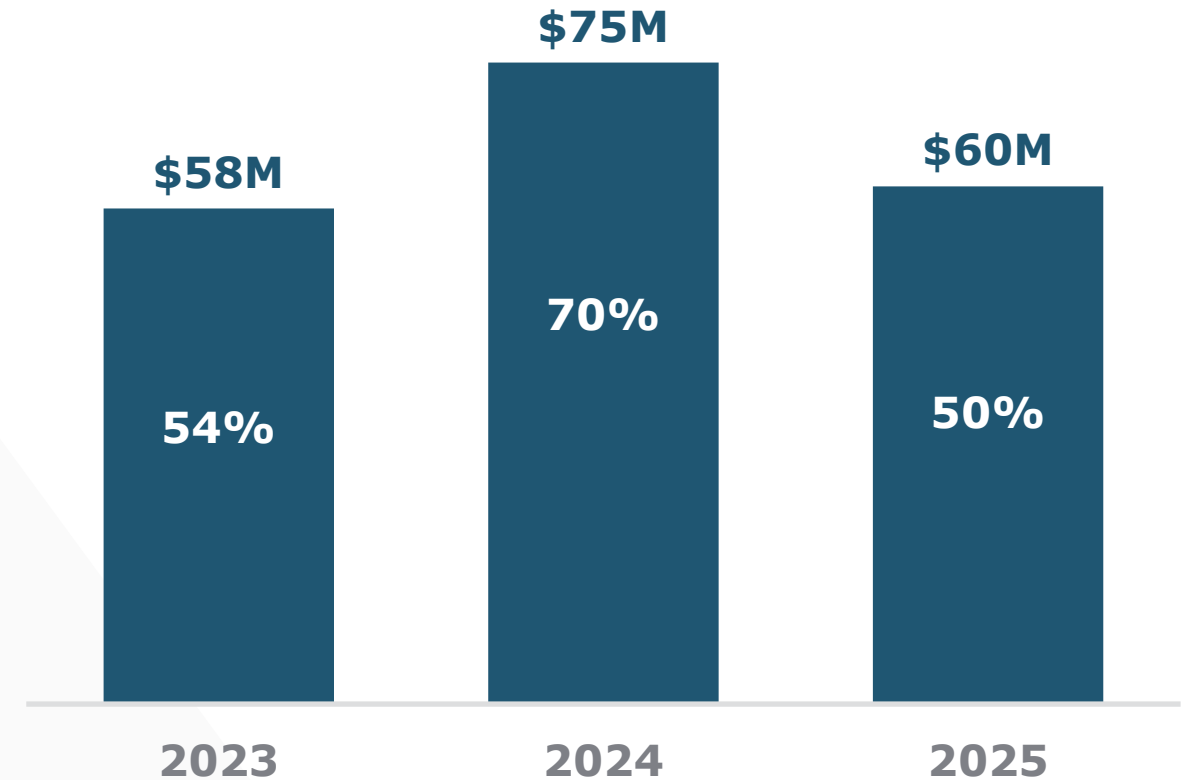
Building a leading North American infrastructure services company supported by disciplined capital allocation and 15% ROE focus



Financial Strength

- >50% Adjusted EBITDA to FCF conversion
- Sustaining capex at 1-1.5% of revenue
- Expanded credit facility to \$425 million with improved pricing
- Net debt to adjusted EBITDA of ~1.6x
- Strong, supportive shareholder in Fairfax Financial Holdings.

Free Cash Flow Generation EBITDA / FCF Conversion



Capital Allocation at the Core of Our Strategy

Capital Allocation Priorities

- Supporting the dividend
- Sustaining and high-return capital expenditures
- Paying down debt over the remainder of 2026 absent of M&A activity
- Opportunistically buying back shares to support share price
- Accretive acquisition investments
- 15% ROE target

Our Track Record Since 2023

- ~\$180M on acquisitions financed internally and through asset disposals
- Repurchased ~3.5 million shares, reducing shares outstanding by ~4.2%
- ~\$74 million returned through dividends
- ~135% share price appreciation
- 2025 ROE: 15%

Sustainability & Community Impact

Indigenous Partnerships

- **Over 80 Indigenous partnerships** across Canada
- **Strong, long-term relationships** supporting local employment and economic participation
- **\$13 million+ in annual partnership business**
- **25-year Indigenous youth program** providing skill development and pathways to employment



Communities

1% of Earnings

invested in key community initiatives



Health & Safety

20%

reduction in total recordable incidents (2020-2025)

Environment

16%

reduction in environmental incidents (2020-2025)

Leadership Team



Mark Becker

Chief Executive Officer

7 years at Dexterra
and over 30 years
industry experience



Denise Achonu

Chief Financial Officer

2.5 years at Dexterra
and 25 years industry
experience

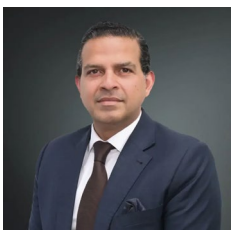


Cindy McArthur

Chief Human

Resources Officer

11 years at Dexterra
and 25 years industry
experience



Sanjay Gomes

*President, Facilities
Management Canada*

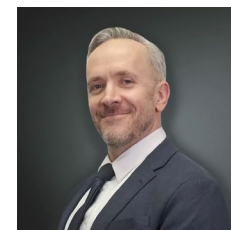
3 years at Dexterra
and 24 years industry
experience



David Lambert

*President, Facilities
Management USA*

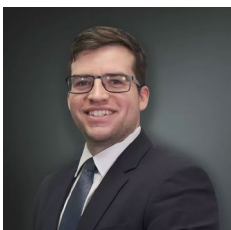
Joined Dexterra in 2025
with and 24 years
industry experience



Jeff Litchfield

*President, Remote &
Hospitality Services*

12 years at Dexterra
and 24 years industry
experience



JD MacCuish

*EVP, Strategy &
Corporate Planning*

12 years at Dexterra
and 14 years industry
experience



Christos Gazeas

*EVP, Legal, General
Counsel & Corporate
Secretary*

5 years at Dexterra
and 17 years industry
experience

The Dexterra Difference

Our Vision

Service is Everything at Dexterra. Powered by passionate people, we deliver quality solutions that enable our clients to reach their goals and elevate performance.

Our Values

-  **Accountability**
-  **Diversity**
-  **Trust**
-  **Partnership**



Our Culture

We focus on **long-term value**.

We are **entrepreneurial** – we think like owners, act with initiative, and protect the downside.

We operate in a **decentralized** model with **accountability**.

We encourage **share ownership** and believe in performance-based rewards.

We believe in **open communication** – no politics.

We follow the **Golden Rule**: treat others as we want to be treated.

We do the right thing with **integrity and honesty**.

We are **results-oriented and team players** – no egos.

We embrace **continuous improvement** – we learn, we adapt, and we get better every day.

We balance **hard work** with **focus on our families**.

Positioned for Sustainable Long-Term Growth

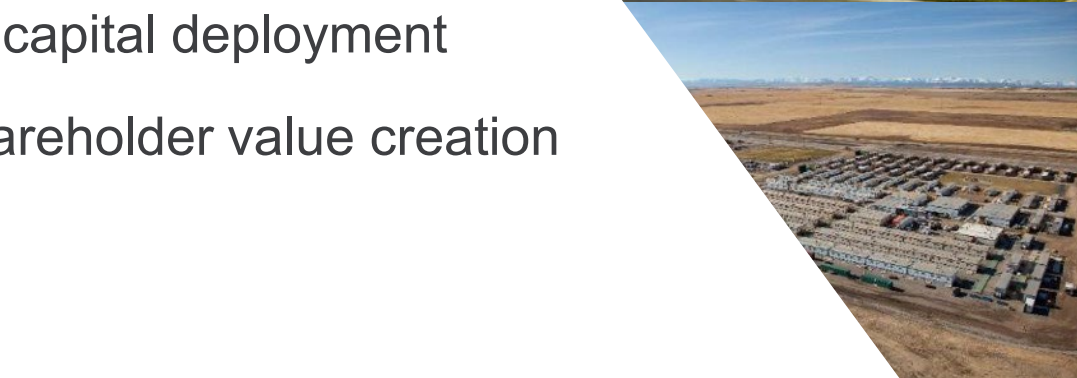
Near-Term Priorities

- Realize full value from acquisitions
- Scale our US FM/IFM platform
- Strong sales pipeline
- Navigate market and economic uncertainty
- Continue strong FCF conversion

Long-Term Focus

- Scale North American platform
- Maintain ROE discipline
- Opportunistic capital deployment
- Long-term shareholder value creation

A scalable platform, disciplined financial model, strong cash generation, and a clear focus on long-term returns.



Appendix

Leverage Our Canadian Presence to Grow Our US FM Platform

Proven expertise. National Scale.
Local Presence. Growing footprint.
Trusted by public and private clients.

600+

Employees

55,000+

Serviced Locations

135+

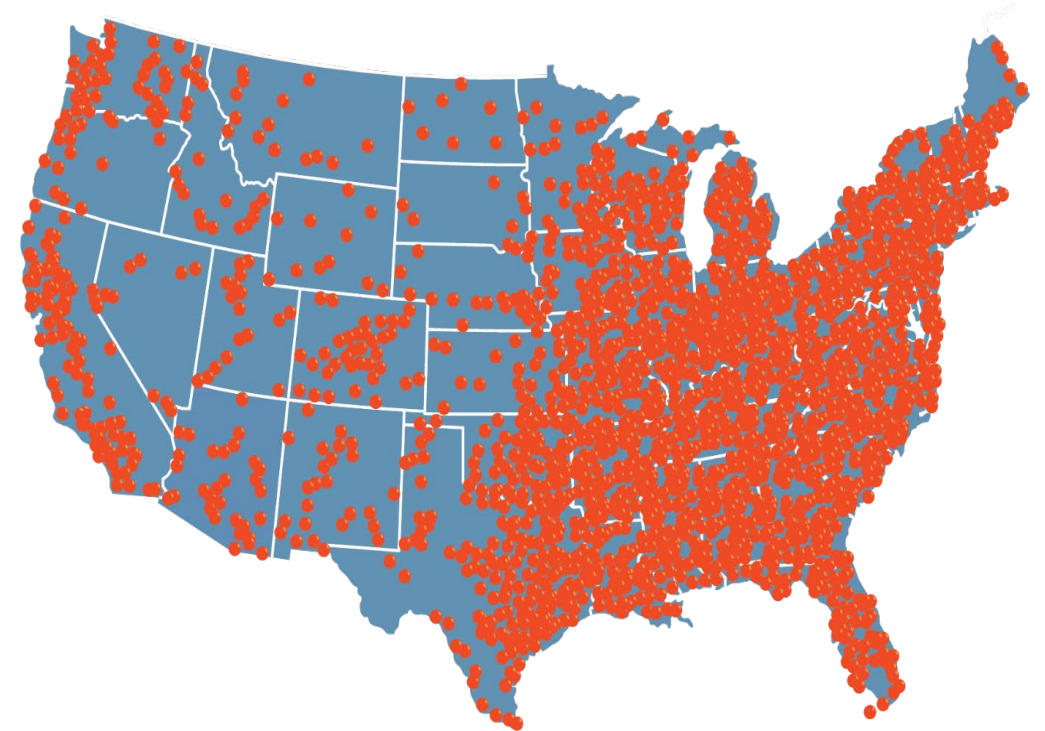
Public & Private
Sector Clients

50+

US State Coverage
Puerto Rico

LEGEND

- US OPERATIONS
- SERVICED LOCATIONS



Sectors

- Airports
- Automotive
- Convenience
- Distribution/Logistics
- Education
- Government
- Healthcare
- Hotel & Leisure
- Manufacturing
- Rail & Transit
- Restaurants
- Retail

Facilities Management

The Right Delivery Model for Every Customer

Self-Perform Delivery Model

*One or several discrete large client locations
(airport, government buildings, etc.)*



Dexterra Employees

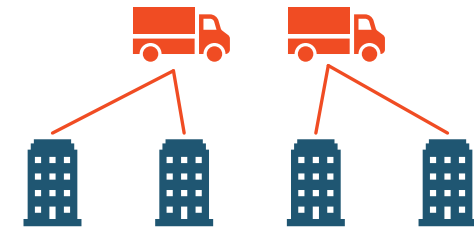
- Dexterra employees deliver service to the client
- Often large, complex campuses
- Subcontractors only for specialized skill or equipment (e.g., elevator repair/maintenance)
- Scale and activity levels that warrant full-time Dexterra staff (e.g., on-site leadership, electricians, HVAC technicians, janitorial staff, etc.)

A combination of both Self-Perform and Distribution models

Optimized structure based on client organization and locations e.g. self-perform at large centralized facilities and utilize distributed model for dispersed remote locations.

Distribution Model

Client with many multiple locations distributed across diverse dispersed regions (client retail locations across US/Canada)



Subcontractors

- Dexterra outsources service delivery to regional sub-contractors
- Centralized dispatch, command centre, account management
- Pre-qualified subcontractors located based on proximity
- to client
- Extensive service delivery area through sub-contractors
- Technology enabled, both subcontractor management as well as client facing financials, data, KPIs.

Remote and Hospitality

Coast-to-Coast-to-Coast Presence
with Strong Sector Coverage

Sectors Served

- Energy
- Mining
- Infrastructure
- Government
- Disaster Support
- Forestry



Remote and Hospitality

Full Service Offering For Customers

Turn-Key Lodges

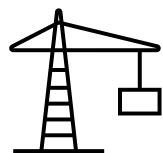


Client-dedicated facilities where Dexterra is contracted to provide a complete turn-key solution, including mobilization, set-up, and rental of workforce accommodations equipment based on client's size and configuration requirements, as well as the provision of food service, operations, and management of the facility.

Lodge Operations & Management



Facilities where Dexterra is contracted to provide food service, operations, and management of client-owned and dedicated facilities.



Equipment Installation & Demobilization

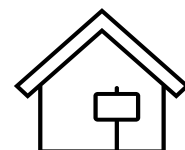
Turn-key project support services including site preparation, camp installation and commissioning, ongoing infrastructure modification and efficient demobilization and asset relocation upon project completion. Equipment can be Dexterra assets or third party owned.



Open Lodges

Dexterra-owned, operated, and managed lodges that are contracted to multiple clients on a per-day occupancy basis. Occupancy contracts can be short or long term.

Lodge Rental



Client-dedicated facilities where Dexterra is contracted to provide the rental of workforce accommodations equipment based on client's size and configuration requirements (often including mobilization and set-up), and where the provision of food service, operations, and management of the facility is provided by the client or others.

Operational Discipline in an Inflationary Environment

Disciplined procurement, contractual protections, and operational agility support resilient margins in an inflationary environment

Our Focus

Strategic Procurement & Scale

Leverage buying power, supplier partnerships and long-term agreements to drive savings and price stability

Tariff & Commodity Risk Management

Actively monitor tariffs and commodity markets, maintain flexible sourcing and multi-supplier strategies to reduce cost and disruption risk

Contractual Inflation Protection

Embed CPI and commodity escalation clauses, market-based pricing formulas and cost pass-through mechanisms in client contracts

Operational & Energy Cost Controls

Optimize logistics and routing, manage fuel costs, and drive menu and product flexibility to control costs and improve efficiency

Innovation and Technology-Enabled

Driving efficiency, automation, lower operating costs, analytical insights for clients, and competitive strength



Workforce and Human Capital Management systems investments improving labour optimization and workflow automation

Client Facing Technology expanding scalability of the distributed FM model in North America

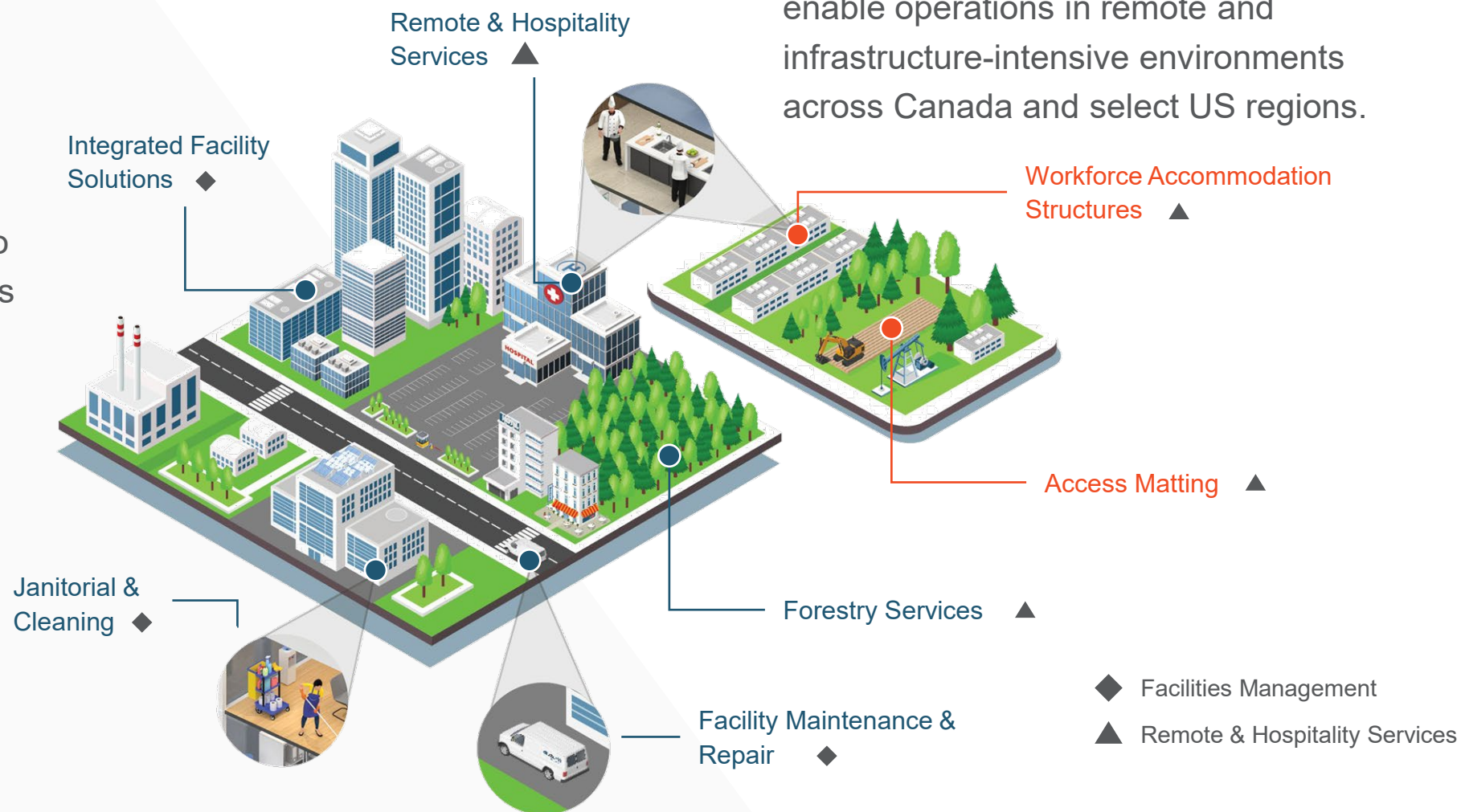
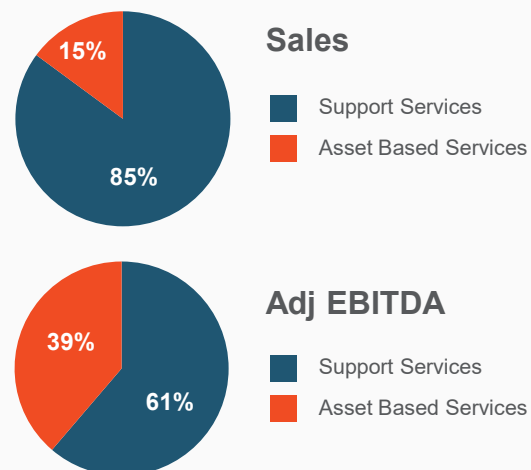
AI initiatives such as **Runway**, for labour and task management enhancing productivity and efficiency

Autonomous robotics for cleaning quality and labour optimization

Reporting Segments

Support Services

Delivering *Facilities Management* and *Remote & Hospitality Services*, including full-service maintenance, hospitality and food services, to support client operations across a diverse range of industries across North America.



Asset-Based Services

Providing *Workforce Accommodation Structures* and *Access Matting* to enable operations in remote and infrastructure-intensive environments across Canada and select US regions.

Dana Hospitality,
adding an established
culinary and hospitality
brand.

VCI Controls,
enhancing building
automation and energy
efficient capabilities.

**40% interest in
Pleasant Valley,**
adding scale and
strengthening US
facilities management
platform

Jan 2022

**Tricom Facility
Services,** expanding
IFM platform and
establishing presence
in key US markets.

Jan 2023

Feb 2024

CMI, expanding IFM
platform in US with
government and
commercial clients.

Jul 2025

**Right Choice Camps &
Catering,** expanding
workforce
accommodations
platform and remote
services capabilities

Aug 2025

Acquisition Strategy

Disciplined, Accretive Platform Expansion

Key Acquisition Criteria

- Strategic fit
- Platform capability enhancement
- Long-term value creation to support our 15% ROE target
- Cultural alignment
- Technology enabled

